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### PR Contact:

Jeremy Menefee  
Milani Marketing & Public Relations  
(510) 870-8710  
[jeremy@milanimarketing.com](mailto:jeremy@milanimarketing.com)

### Company Contact:

Rick Porter  
Revelation Software Concepts  
+61-3-9841-4562  
[rick.porter@rev-trac.com](mailto:rick.porter@rev-trac.com)

## RSC Launches Subscription Pricing Plan for Change Management & Reporting for SAP® Solutions

*Multi-tiered on-demand software pricing increases flexibility,  
decreases long-lead IT resource commitment, speeds ROI*

**Orlando, FL – May 16, 2006** – Revelation Software Concepts Pty Ltd (RSC), member of the SAP® Software Partner program and creator of the Rev-Trac® change control application for SAP solutions, today announced at SAPPHIRE® '06 Orlando the availability of Subscription Pricing for the company's change management and reporting software solutions. The new plan makes its SAP solution-centric change management and reporting software available to companies much more quickly. It also provides immediate benefits and measurable ROI without the upfront costs and delays typical of IT software acquisition cycles.

Companies and departments sometimes find it difficult to budget for major IT support solutions in advance of a live rollout, even when a support tool would help control escalating administration and infrastructure expenses. Actual in-house experience with RSC software and its resulting real-world ROI figures will give companies a solid basis for deciding whether and when to convert to a traditional license through purchase or expansion.

AMR Research, in its report titled "Unbudgeted: Making the Case for Enterprise Application Operations Tools," shows that tools like Rev-Trac are underutilized by the very companies that need them. AMR attributes the problem to a lack of planning and advance budgeting for such operationally important applications.

"Buyers spend upwards of 80% of current operational budgets to maintain their existing technology," notes AMR analyst Derek Prior in the AMR report. "Although the major application vendors offer some basic tools to help their customers manage system operations, the tools are incomplete and functionally weak. Unfortunately, the majority of clients only spot this weakness when it is too late—that is, when they are already live, but have not budgeted for additional tools in the first place.

"RSC's flexible pricing specifically addresses the needs of companies that use an SAP solution-based business intelligence infrastructure," says Rick Porter, RSC vice president of business development. "You can use our software solutions on a month-to-month, quarterly, semi-annual or annual basis. We'll even arrange a lease-to-own purchase that breaks the direct upfront expense into cost-controlled payments with a greatly reduced completion payment at the end of the period."

Adds Porter, "The point is to provide a company with the software it needs, all properly set up at the beginning, with no waiting to implement the full solution and no delay in reaping the benefits."

Today's announcement was made at SAPPHIRE '06 Orlando, SAP's international customer conference. More information on RSC's Rev-Trac can be found at <http://www.xrsc.com/Rev-Trac.html>. For more on AMR's related series of research reports, visit <http://www.amrresearch.com>.

#### **About Revelation Software Concepts**

Headquartered in Melbourne, Australia, Revelation Software Concepts Pty Ltd has earned the trust of some of the world's largest corporations since 1997, developing robust software applications that help customers obtain maximum competitive advantage from their SAP solutions. An SAP Software Partner, RSC's business strategy is 100% SAP solution-focused. RSC's change control tool Rev-Trac® and cross-application reporting product xReports® demonstrate the company's preparedness to think 'outside the box' when developing superior software solutions. Technologically innovative, both products reflect RSC's commitment to creating solutions that are simple to use and promote business transparency and collaboration. Rev-Trac 5.0 has achieved ABAP™ certification for SAP Basis Release 4.6 and additionally "Powered by SAP NetWeaver®" Status for SAP NetWeaver Application Server 6.20. For more information, visit <http://www.xrsc.com>.

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